

DHS Systems Marks Production and Delivery of 2,500th TMSS to U.S. Army

ON TUESDAY, AUGUST 25, 2009, MILITARY SHELTER AND TRAILER manufacturer DHS Systems LLC celebrated the production and delivery of its 2,500th Trailer Mounted Support System (TMSS) to the United States Army. The milestone was marked with an event at the company's manufacturing facility in Huntsville, Alabama.

During the event, which was attended by prominent members of the Army's Program Office, local officials and area military contractors, guest speaker Brigadier General Terry "Max" Haston, Assistant Adjutant General of the Tennessee National Guard, discussed how the company's line of Deployable Rapid Assembly Shelter (DRASH) systems and support equipment have improved the military landscape.

"I can tell you that having used these shelters, it makes a difference. It gives more planning time to the soldiers who need it. It saves lives and gives them the time to plan their operations," said BG Haston.

DHS Systems founder and CEO A. Jon Prusmack also spoke of how the company has evolved since producing its first trailer ten years ago.

"Ten years ago, we delivered our first Patriot Battery Command Post, and that was the genesis of the TMSS program...At that time we had sixty people, our sales were under \$10 million. Ten years later, we have over 500 people and sales worth a quarter of a billion dollars," said Prusmack.

DHS Systems began producing the TMSS in 2006, delivering its first TMSS to the 1st Cavalry Division at Fort Hood, Texas as a Commercial-Off-The-Shelf (COTS), Non Developmental Item (NDI) system. continued on page 2



DHS Systems executives COO Sam Marrone, CEO A. Jon Prusmack and Huntsville General Manager Jerry McAbee with Brigadier General Terry M. Haston and Huntsville officials at the ribbon cutting ceremony commemorating the production and delivery of the company's 2,500th TMSS to the U.S. Army.

Brazil Awards \$1.2 Million Contract

THE BRAZILIAN STATE OF RIO DE JANEIRO HAS AWARDED military contracting company DHS Systems LLC and Brazilian medical supply distributor Oscar Iskin a \$1.2 million contract to initially provide two mobile field hospitals for use during large-scale emergencies.

The mobile hospitals, each made up of a Deployable Rapid Assembly Shelter (DRASH) Trailer Mounted Support System (TMSS) Large and two TMSS Medium Systems, will offer more than 2,000 square feet of operational space. Additionally, the hospitals can be interconnected to create a single, larger facility if needed.

Part of the U.S. Army's Standard Integrated Command Post System (SICPS), DRASH TMSS Medium and Large Systems offer 440 and 1,120 square feet of usable space respectively, and integrate shelter, mobility, environmental control and power in one complete package. continued on page 3



A DRASH TMSS Medium System set up in front of Sugarloaf Mountain in Rio de Janeiro.

DRASH Shelters Facilitate Austin, TX Pandemic Response

ON SEPTEMBER 21, 2009, STAFF AT THE DELL CHILDREN'S MEDICAL Center in Austin, Texas set up two DRASH 5XB Shelters outside of the hospital's emergency room to serve as triage and treatment centers during this year's flu season.

The shelters, which together offer more than 700 square feet of usable space for triage and treatment, were first purchased by the Seton Family of Hospitals – a healthcare network in Central Texas – last year.

Since the H1N1 Virus first appeared in the United States this past April, the Dell Children's Medical Center has experienced a huge influx of patients seeking medical treatment. Now, with flu season in full swing, the hospital receives on average more than 200 visitors to their emergency room for flu symptoms alone each day.

Medical personnel, hoping to relieve the overcrowded emergency room, will use the DRASH Shelters to examine, and, if needed, treat patients showing less severe symptoms.

DRASH Business Development Representative Allen Payne and Field Technician Mike Varnadoe were on hand to help hospital staff set up the shelters. Payne says that staff were pleased with the systems' easy-to-use design and quick set up time, especially when having the space readily available was critical to treating patients.

"They liked that the shelters can be set up very quickly, and that a bladder and blower system can be used to set them up if there's limited staff available. They also liked that the shelters can stay up as long as needed, even for the rest of flu season," says Payne.

With this year's flu season expected to be unusually widespread due to the H1N1 pandemic, hospital officials have already purchased three additional 519 square foot MX5 Shelters to expand their operations. They say it is unclear when the shelters will be taken down.

Dr. Pat Crocker, Chief of Emergency Medicine at the hospital, explained on CBS's The Early Show, "We're concerned about what the volume will be. We can scale this up, but I think we're at the front of this."

The full Early Show broadcast can be accessed from the News section at www.drash.com.

2,500th Trailer Delivery continued from cover

In 2008, DHS Systems and Northrop Grumman Corporation were awarded the Army's Standardized Integrated Command Post System (SICPS) contract. Under the firm, fixed-price contract, which is valued at \$240 million and will run through January 2013, Northrop Grumman and DHS Systems produce, integrate, and deliver two TMSS variants – TMSS-Medium and TMSS-Large.

DHS Systems has made several changes to meet increased manufacturing demands since being awarded the contract. Early last year, the company opened its 130,000 square foot manufacturing facility in Huntsville. The facility is responsible for all trailer production, and supports the company's global logistics team, as well as manufacturing and sales of its line of Deployable Command and Control Equipment (DC2E).

DHS also unveiled their remodeled shelter manufacturing facility in Orangeburg, New York in November of 2008. The facility features the latest in radio frequency welding technology for shelter covers and automated strut assembly machines.

"Throughout the entire process our goal has been to become a leader in lean manufacturing," says Brian Mindich, Manufacturing Manager in Orangeburg. "We are truly accomplishing this."

The company has several support facilities located across the country, including its newest at Fort Riley, KS, which opened this July.

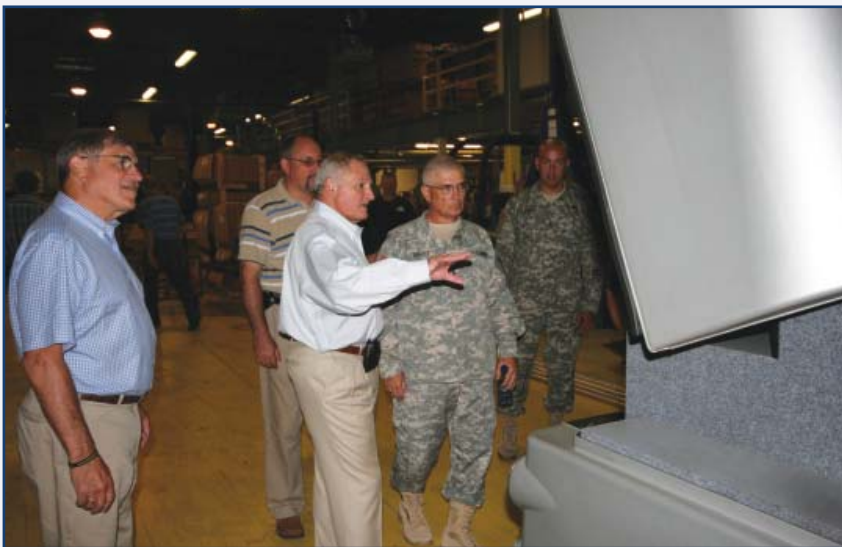
DHS Systems currently produces up to 40 TMSS Systems each week. The Army has fielded 945 SICPS TMSS Systems since September 2008.

To watch the video of the 2,500th TMSS celebration, visit www.drash.com/2500th.



The 2,500th Trailer celebration took place at the DHS Systems' Huntsville, Alabama facility (shown).

New York Adjutant General Visits DRASH Headquarters



CEO A. Jon Prusmack displays the company's newest incident command post, the Reeves ICP Trailer to Major General Taluto during a tour of the facility.

ON AUGUST 13, 2009, MAJOR GENERAL JOSEPH J. TALUTO, THE Adjutant General for the State of New York, toured DHS Systems' headquarters and manufacturing facility in Orangeburg, NY.

Major General Taluto visited the facility to view production of the company's Deployable Rapid Assembly Shelter (DRASH) System, which has been deployed by the New York National Guard's 42nd Infantry Division Mechanized (42ID), 27th Brigade Combat Team and the Joint Task Force Empire Shield (JTF-ES). The JTF-ES, the National Guard's New York City security task force based at Fort Hamilton in Brooklyn, owns two TMSS Medium Systems as well as DRASH Deployable Command and Control Equipment (DC2E).

During his tour, Major General Taluto viewed the facility's state-of-the-art shelter manufacturing technology, such as radio frequency welding technology and automated strut assembly machines. He also got a first-hand look at several of the company's products, including its newest command post, the Reeves Incident Command Post (ICP) Trailer.

Alabama Representative Visits Huntsville Facility

ON AUGUST 25 CONGRESSMAN Parker Griffith, a representative for the Fifth District of Alabama, visited DHS Systems LLC's manufacturing facility in Huntsville, Alabama.

"When you go home at night, you should feel good about what you do here."

During his visit, Griffith answered questions posed by DHS employees. The Congressman, a Vietnam War veteran, spoke about the current state of the conflicts in Iraq and Afghanistan and the challenges facing American soldiers.

Griffith also discussed the impact DRASH Shelters and support equipment have had on the U.S. Military since first being introduced more than 20 years ago. Recognizing DRASH's long-standing history as a durable, reliable product, he thanked the facility's employees for supporting U.S. servicemen and women around the world.

"When you go home at night, you should feel good about what you do here," said Griffith.



From Left to Right: CEO A. Jon Prusmack, Congressman Parker Griffith, Huntsville General Manager Jerry McAbee and COO Sam Marrone.

DRASH DC2E Now Available on GSA Schedule

DRASH DEPLOYABLE COMMAND AND CONTROL EQUIPMENT (DC2E), a complete audio visual screen system that joins various feeds of information onto single or multiple screens, will now be available through the U.S. General Services Administration (GSA) Schedule.

The DC2E allows users to easily view images from across a battlefield or in an emergency management situation. Features include touch panel control, diskless drive, high resolution image display and round-the-clock operating capabilities.

The GSA contract comes just as DHS Systems has unveiled its newest product, the DRASH DC2E Large Rear Projection Screen System. Though new to the market, the system has already garnered attention, including at Northrop Grumman Corporation's second Capability Demonstration, where it was revealed this spring.

"We had the Front and Rear Projection Screen Systems side by side and we immediately noticed that the Rear Projection Screen System creates brighter, crisper images," says DRASH DC2E Product Manager Curtis Nail. "And the system is much easier to operate. Because the projectors are mounted at chest level, they are easier to reach, making it much simpler to change the alignment or replace bulbs."

Since its introduction in 2005, more than 3,000 DRASH DC2E systems have been deployed throughout the world. DC2E products are easily accessible through gsaadvantage.gov by entering Contract #: GS-03F-0181V.



Shown: A DRASH DC2E Large Rear Projection Screen System.

Brazil Awards \$1.2 Million Contract

continued from cover

DHS Systems and Oscar Iskin began working together in the fall of 2008 following a request by the Brazilian government for a soft-walled, quickly deployable shelter system from which civil defense forces and fire personnel could distribute medicine and administer field treatment following a disaster, such as a flood, hurricane or pandemic outbreak.

"Late last year we met with representatives from Oscar Iskin and discussed how DRASH Shelters could be configured as a field hospital," says DHS Systems Project Manager Chris Murphy. "We ultimately decided it would be beneficial for members of the Brazilian government to come to New York and see our equipment first hand."

In January of this year, the companies invited members of the Brazilian government to visit DHS Systems' headquarters and shelter manufacturing facility in Orangeburg, NY. The Commander of Civil Defense Forces for the State of Rio de Janeiro requested a

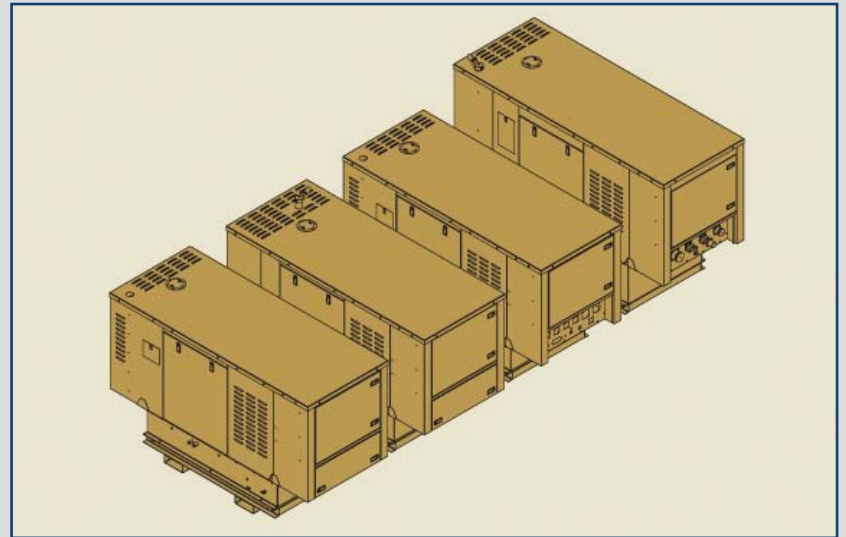
"We look forward to a continued relationship with Brazil and watching DRASH play an important role in the country's plan for emergency management.

DRASH TMSS Medium System to be used as a field hospital during Carnival the following month.

"The government was extremely pleased with our equipment during Carnival," says Mark Tallo, Director of Homeland Preparedness at DHS

PRODUCT WATCH

Skid Mounted Genset



Offering a power output ranging from 18kW to 33kW, DRASH Skid Mounted Gensets are designed to meet an operator's unique power needs. All Skid Mounted Gensets provide 208 V/3 Phase/60 Hz of power and feature a digital control panel. Select Genset models also include analog control options. DRASH Skid Mounted Gensets can be used to increase a DRASH system's power capabilities, or as an independent power source.



DRASH TMSS Systems come with a trailer that can be easily towed by Brazilian fire vehicles.

Systems, who supported the event in Rio de Janeiro.

"They liked that the system provided environmental control, lighting and an aseptic interior and that their personnel were able to learn how to operate it quickly and easily."

Oscar Iskin serves as the DRASH representative in Brazil. Dr. Cortes states that he plans to duplicate the TMSS footprint in the five other states in Brazil. This would make the total contract value up to more than \$10 million.

DHS Systems' founder and Chief Executive Office, A. Jon Prusmack, says that he hopes DRASH will become an integral part of Brazil's disaster response efforts.

"We look forward to a continued relationship with Brazil and watching DRASH play an important role in the country's plan for emergency management on both the local and national level," he says.

Impressed with the system's reliable, robust and resilient design, Brazil's Minister of Health and Civil Defense, Dr. Sergio Cortes agreed to purchase the field hospitals in late July. Under the contract, DHS Systems manufactures and supplies the TMSS Systems while

Colt ICP Debuts at Connecticut SWAT Challenge

EACH YEAR, SWAT TEAMS FROM ACROSS the northeast attend the Connecticut SWAT Challenge. The three day event, the third largest SWAT competition in the United States, is designed to physically and mentally test officers from local, state and federal agencies throughout the region.

Thirty-seven SWAT teams competed in this year's challenge, held on August 25-27. Participants, including the first-place winner, North Central ESU from Connecticut, took part in various events, including physical fitness, handgun shooting, sniper and tactical entry challenges.

Attendees were also given the chance to view the new Colt ICP by DHS Systems LLC and Colt Manufacturing Company LLC that was on display throughout the competition.

The Colt ICP is a SWAT command vehicle that allows for the secure transport of weaponry and other tactical equipment. Once set up, the shelter offers up to 214 square feet of work space to be used as a briefing area or command post during an emergency situation.

Adaptable and transportable, the COLT ICP's rugged design garnered attention from several teams during the Connecticut SWAT Challenge.

"Many SWAT teams were pleased with the COLT ICP's ability to travel across rugged terrain," says Reeves ICP Product Manager and former San Diego Police Department police officer Mark Tallo, who attended the event.

"They also liked the ICP's versatile design and that it offers plenty of space to store equipment."

To learn more about the Colt ICP, contact Mark Tallo at mtallo@reevesems.com or at 845-825-6829.



FIELD SHOTS



DRASH equipment was recently deployed to Cuba to support the U.S. Army's Surface Deployment and Distribution Command (SDDC) Mobile Port Operations Center (MPOC) mission.

MPOC is a HMMWV-mounted C4I system and DRASH shelter systems (4XB and HP-2C/185) are used to support port operations during small scale, short duration operations. These operations include global movement of combat units, sustainment cargo, and service member household goods.

MilSys Attends UK's Defence Vehicle Demonstrator 2009

DHS TECHNOLOGIES' INTERNATIONAL SUBSIDIARY MILSYS (UK) Ltd recently displayed several DRASH Shelters at the Defence Vehicle Demonstrator (DVD) 2009. The annual exhibition was attended by military personnel from around the world, as well as defense industry leaders.

Organized by the UK Ministry of Defence's Defence Equipment & Support organization, DVD provides military forces with the opportunity to see emerging technology firsthand.

"DVD allows both the military and manufacturers to see how the industry is evolving and the latest products' capabilities," explains Andrew Herrod, Supply Chain Manager at MilSys.

During the exhibition, MilSys deployed C, 4XB and 6XB DRASH Shelters. The shelters, which were configured for multiple applications, including as a mobile medical facility and life support area, featured a clear cover to allow attendees to easily view their interior design.

"The clear cover made a massive difference," says Herrod. "People just walking by were able to see inside the shelters and better understand their layout."

Working with Spectra Group, a supplier of telecommunication services, MilSys also provided a free internet facility for the show's guests. Additionally, the company displayed various support equipment, including DC2E, a DRASH D1000B Heater, and the new Shelter Anchor Bag and Deployable Sanitation Unit (DSU) introduced earlier this year.

By the end of the two-day event, MilSys had generated interest from several military organizations in attendance.



Unique display allowed DVD attendees to examine the double layer DRASH structure up close.

DRASH Supports 3rd (UK) Division During Iron Triangle 2009

THIS SUMMER, THE 3RD (UK) Division held its annual Iron Triangle exercise. During the event, the Divisional Headquarters evaluated its command and control capabilities, as well as the ability of its lower brigades to take part in a joint operation.

More than 100 DRASH Shelters, including those purchased from DHS Technologies' international subsidiary MilSys (UK) Ltd in 2005 and additional shelters supplied by the company for Iron Triangle, served as work areas, sleeping facilities and food stations throughout the exercise.

MilSys also provided DRASH Deployable Command and Control Equipment (DC2E) to further assist the Divisional Headquarters. Introduced in the United States in 2005, the DC2E

joins various feeds of information onto single or multiple screens, allowing users to view images from across the battlefield.

"We were looking for a way to demonstrate to the 3rd (UK) Division that our capabilities surpass those of our competitors," says Andrew Herrod, Supply Chain Manager at MilSys. "By bringing DC2E equipment to the exercise we were able to show that not only do we offer shelters, but the support equipment the military needs in the field as well."

Able to perform operations, sleep and eat in a single location throughout the exercise, members of the Division successfully completed Iron Triangle 2009.



DRASH Systems serve as work areas, sleeping facilities and food stations during the 3rd (UK) Division Iron Triangle exercise.

TMSS Large Systems Deployed as Large UAV Maintenance System

TWO DRASH TRAILER MOUNTED SUPPORT System (TMSS) Large Systems were recently deployed to Iraq to be used as a mobile maintenance facility for General Atomics' unmanned aerial vehicle (UAV) Predator.

DHS Systems first began developing the facility more than three years ago following a request by General Atomics for a shelter in which the Predator could be stored and maintained in the field. The company spent a year and a half creating the system's unique design.

"We decided to use two DRASH J Shelters very early on in the design process," says Jeff Jackson, Vice President of Business Development at DHS Systems. "But we had to create hangar doors that could attach to the ends of the system and that would be large enough for the Predator."

"Because TMSS is part of the U.S. Army's SICPS, personnel are using a system that meets all U.S. Military requirements.

DRASH engineers ultimately created the Large UAV System. The maintenance facility features two TMSS Large Systems with 34 foot-wide hangar doors to accommodate the aircraft.

"The TMSS Systems provide power, environmental control and utilities in one complete package. And because the TMSS System is part of the U.S. Army's



Rendition of the Large UAV Maintenance System with Predator inside (Actual photo not available for publication for security reasons).

Standard Integrated Command Post System (SICPS), personnel are using a system that meets all U.S. Military requirements and is already being fielded and supported throughout the Army," says Jackson.

Offering more than 2,200 square feet of usable space, the Large UAV System can be used to store the UAV Predator, as well as prime it for future missions. Additional DRASH Shelters can also be added to increase the maintenance facility's overall footprint, or for other applications, such as a command and control center or sleeping quarters.

Though this is the first time the Large UAV System has been deployed with the UAV Predator in the theater of operations, DHS Systems is already developing other maintenance facilities for various military aircraft.

Connecticut Department of Health Responds to Two Alarm Fire at Local Hospital

ON AUGUST 11, 2009 AT APPROXIMATELY 10:00 AM, a two alarm transformer fire broke out at Lawrence & Martin Memorial Hospital in New London, Connecticut.

As firefighters worked to put out the flames, hospital officials began evacuating the emergency room, canceling surgeries and transporting patients to other nearby hospitals. Officials, faced with electricity and air conditioning outages in several parts of the building, also called the Connecticut Department of Health for assistance.



The ECU located on the DRASH UST Trailer (shown in front of the ER entrance) was used to cool and provide electricity to certain portions of the hospital's emergency area.

At around 2:30 in the afternoon members of the Department of Health arrived with four mobile Deployable Rapid Assembly Shelter (DRASH) environmental control units (ECUs). The ECUs were originally purchased from shelter manufacturer DHS Systems as part of the State's 14,000 square foot Otilie W. Lundgren Mobile field hospital in 2005.

Len Guercia, Operations Branch Chief of the Connecticut Department of Health, who took part in response efforts at the hospital, says this is not the first instance in which equipment from the State's field hospital has been used to assist local-level departments.

"We've used the field hospital for applications that we never dreamed of when we first purchased it," he says. "A lot of the equipment from the hospital has been configured so that it can be used in a number of situations."

Personnel remained onsite overnight to cool the hospital's emergency department, allowing hospital staff to use the space as a temporary holding area for patients evacuated from other parts of the building.

Lawrence & Martin Memorial Hospital quickly recovered from the fire and reopened its emergency room at midnight on August 13th.

SUPPORT CORNER

Maintaining Your DRASH Generator



DRASH generator systems, with outputs ranging from 5kW to 33kW, are designed to meet operators' various power needs. To ensure these systems stay in top condition and provide years of service users must perform all proper maintenance procedures.

Following Your DRASH Maintenance Schedule

The maintenance schedule for your generator system is located in your DRASH technical manual. It can also be found on the interior of the generator's control panel door.

Replacing Generator Parts

When performing basic services, changing oil and replacing oil, fuel and air filters, remember these important tips:

- Write the date and hours from the generator control panel on the filter with permanent marker. By writing the date and hours on the filter it will help operators and maintainers keep track of when services have been performed and when the next maintenance job should take place.
- Remember that oil and oil filter changes are required every 250 hours, or about every ten days in the field during continuous operations.
- You may also consider purchasing trailer deployment kits, which include all service parts and filters, as well as necessary tools to support your DRASH trailer for 6 months of 24/7 operations.

Contacting DRASH Customer Support

If you have questions or require assistance with your generator systems, DHS Systems has support facilities located across the country that are available to assist you.

You may also contact our 24-hours a day, 7-days a week customer hotline at 877-GO-DRASH.

DRASH Sponsors Liberty Cup Rugby Match

ON SATURDAY, AUGUST 29, DHS Systems sponsored the Liberty Cup Rugby Match at Randall's Island in New York. Concurrent with the National All-Star 7s, the first Liberty Cup was played among four teams representing the military and New York's emergency services.

The event was born out of the rubble of the terrorist attacks of September 11, 2001. Members of the Army, NYPD and other organizations found a common bond in the risks and responsibilities they face, and they expressed it through sports.

In 2007, the first game between Bragg Army RFC and the NYPD was played, won by Bragg 27-7 in Fayetteville, North Carolina. Since then, the event has grown and now includes the NYPD, FDNY, Fort Bragg, and the U.S. Marines.

As a sponsor of the event, DHS Systems provided jerseys and shorts for all four teams, practice balls, water and a number of XB model shelters for various activities. The company also sponsored the Liberty Cup, which was presented to the U.S. Marine Corps team at the conclusion of the games.



Members of the Bragg Rugby Team sport their DRASH jerseys at the Liberty Cup event.

Sponsoring the Black Knights



DRASH SHELTERS SERVED UP FACE painting and removable Army tattoos at Black Knight's Alley during Army Football home games at West Point this season.

Not surprisingly, hundreds of both junior and senior Army fans lined up to get their Army colors prior to game time, keeping the Army Athletics members who did the actual painting gainfully employed.

"The energy at the game was amazing and we were happy to be here," said DRASH Marketing Communications Representative Naeran Rubio.

This Fall marks the company's second year as a sponsor of the West Point football games.

East Asia Softball Teams Supported by DRASH

THIS SUMMER, DHS SYSTEMS PROVIDED support to several winning military softball teams in Korea and Japan.

The American Legion, the Military open level team located in Okinawa, came in first during the Pacific-wide softball tournament in May and the Firecracker Tournament in July. The Yardbusters, also a Military open level team from Okinawa came in first during

the female Firecracker tournament. Also sponsored this year was the Yongsan team who won the 8th U.S. Army Post Level championships and the Guzzlers who came in second during the Pacific-wide softball tournament.

Right: DRASH-sponsored American Legion and Yardbusters teams both came in first during the Firecracker Tournament in July 2009.



SF Bliss Supports "Save a Soldier, Give Blood Today"

ON AUGUST 14, 2009, DRASH SUPPORT FACILITY (SF) AT FORT BLISS supported the "Save a Soldier, Give Blood Today" blood drive at Biggs Army Airfield in Texas. The blood drive was part of Bienvenidos a' Bliss Relocation Fair, an annual event held to welcome members of the newest class of the Sergeants Major Academy.

Two MX Shelters housed the blood drive, which featured four donating stations, a screening area and waiting area. DRASH field technicians Pete Cortez, Wilbur Anderson and Jesus Alvarado donated blood as well.

Fifteen participants donated blood at this year's event, putting the local blood bank over its weekly quota. Able to work in a spacious, climate-controlled environment, SF Bliss Manager Kenny Adams, who was also on hand to support the blood drive, says that event organizers were pleased with their workspace.

"They were extremely happy with the shelters and have already asked us to participate in other events throughout the community," he says.

SF Bliss plans to sponsor next year's blood drive.



SF Bliss Technician Pete Cortez lends an arm to this year's blood drive.

FOCUS ON: Business Development

FOR THE PAST SEVERAL YEARS, DHS TECHNOLOGIES' EDDIE HUGHES and Scott MacCallum have played a key role in the company's business development operations – both in the United States and internationally.

As the Business Development Operations Manager at DHS Systems, Eddie Hughes oversees representatives across the United States. He has also handled sales with customers from all branches of the U.S. military.

Scott MacCallum, head of the Sales and Marketing Team for MilSys (UK) Ltd, has traveled around the world, overseeing sales of DRASH equipment to the armed forces of such nations as the United Kingdom, Australia, Austria, Germany, Israel, Japan, Norway, Singapore, Spain and Turkey.

Scott MacCallum



Scott MacCallum briefs Sultan Hassanal Bolkiah of Brunei and King Abdullah II of Jordan at the 2009 Brunei Darussalam International Defence Exhibition & Conference.

What did you do before coming to work for MilSys?

I joined the Royal Army Medical Corps as a Junior Soldier when I was 16. I moved through the ranks to Sergeant Major then was commissioned and worked as the Medical Training Officer at the British Army's CBRN School, which included representing the UK at NATO conferences. In 2006, I retired as a Squadron Commander after 27 years of service.

When did you begin working at MilSys?

I came to work at MilSys after retiring from the Army three years ago. Today, I'm the head of the Sales and Marketing Team for the company, which means that I'm responsible for DHS Technologies' international business development.

How has your military experience helped you in this position?

I think military forces the world over share a universal language. My time in the military has allowed me to learn this language and speak knowledgeably to our customers and understand their needs. I'm able to deliver not just a product, but true capability.

What are some of the challenges you have faced traveling around the world and working with people from so many different nations?

Because our company deals with customers from different parts of the world, we've had to recognize the unique needs of each country and adjust our marketing strategy accordingly. It's also been important that we provide an international product that will function worldwide regardless of the variances of power or metric connections that are widely available.

Why do you think so many countries have decided to purchase DRASH?

First, I think it's a quality product. Second, I think that because DRASH has been used extensively by the U.S. and here in the U.K., other nations recognize it as an internationally renowned product that they can trust.

What are some company milestones that you've experienced since coming to MilSys?

There have been quite a few, but some of them include DRASH shelters being chosen for the Joint Air Force Component Headquarters and Turkish NATO 3rd Corps Headquarters and being awarded the Contractors Logistics Support (CLS) contract for the United Kingdom Ministry of Defence. A more recent milestone has been the development of the DRASH Isolation System, which is growing in its popularity.

Eddie Hughes



Business Development Operations Manager Eddie Hughes with wife Cathy.

What did you do before coming to work for DHS Systems?

I spent 22 years in the Infantry in the United States Marine Corps. I joined the Marines in January of 1981 when I was 17 years old straight out of high school. In 2002, I was selected for promotion to the rank of Master Gunnery Sgt. and was asked to relocate my family to Okinawa, Japan. At the time I had two sons still in high school playing high school football and didn't want to move them again so I decided to retire rather than relocate my family.

When did you begin working at DHS Systems?

I joined the company in August 2002 as a business development representative. At the time, DHS was looking for someone to handle sales of command operation centers to the Marines Corps; I had used DRASH equipment while I was in the military and I understood what type of products the customer needed. Today, I'm the Business Development Operations Manager and oversee the company's 20 plus business development representatives.

How has your military experience helped you in this position?

Ninety percent of our customers are military personnel, so having military experience has definitely allowed me to understand our customers' needs. I also know many of our customers because of my time in the Marines, which has helped.

What are some of the challenges you've faced working with the different branches of the U.S. military?

Each branch of the military has unique responsibilities and, consequently, need shelters that can be used for different types of applications. As our business development team has grown over the years, we've hired retired military members from all branches of the U.S. military to ensure that we understand our customers' needs and what type of equipment they're looking for.

Why do you think so many units have decided to purchase DRASH?

The quality of our product for sure and our 24-hour customer support has always been a huge selling point. I also think that our customers are impressed that so many of our representatives and logisticians have military experience and know exactly what they need.

What are some company milestones that you've experienced since coming to DHS Systems?

When I first started there were only 55 people at the company's headquarters in Orangeburg. It's been incredible to see so many new employees join the company, and to see the new facility in Huntsville open and the shelter manufacturing facility in New York be completely remodeled. Other milestones for me were the KBR contract, under which 61 DRASH J Maintenance Shelter Systems were deployed to Iraq, and our 2500th system move out on the TMSS.

On-Site Field Support in Your Neighborhood

In order to better support our customers, DHS Systems' Regional Support Facilities are available for the following locations and their surrounding areas:

FT. Bragg, NC:	910.425.9614
FT. Stewart, GA:	912.877.3040
FT. Riley, KS	785.537.8900
FT. Bliss, TX:	915.633.1156
FT. Hood, TX:	254.680.3004
FT. Lewis, WA:	253.964.1227
Huntsville, AL:	256.774.1563
Germany:	+49 160 930 85445
S. Korea:	+010.2962.8275
UK (MilSys Ltd.):	+44 (0) 1432 277 197

Individual service representatives are also located at various other locations throughout the United States.

To find a service representative near you, visit www.drash.com/ContactUs, email us at drash@drash.com or call 877-GO-DRASH.

DRASH



Reeves
EMS

REEVES (ICP)
INCIDENT COMMAND POST TRAILER

About DHS Technologies LLC

DHS Technologies LLC is the parent company for DHS Systems and MilSys (UK) and holds numerous brand names and patents including DRASH, Reeves EMS and the Reeves ICP. The company currently grosses approximately \$200 million a year, and employs the expertise of more than 500 employees worldwide. DHS Technologies was formed in 2004 when global private equity firm, the Carlyle Group, became a major investor.

DHS Systems, begun in 1984, manufactures Deployable Rapid Assembly Shelter (DRASH) systems and their components for the military and homeland security. The company also offers a full line of emergency medical products and accessories through its Reeves EMS brand, including decontamination systems and equipment and patient movement equipment. The Reeves ICP is one of the newest brands offered by the company and provides an independently operational command shelter and trailer for first responders.

MilSys (UK), begun in 2004, serves as the the company's UK subsidiary, providing rapidly deployable high specification expeditionary equipment, as well as technical support to clients around the world.

The DHS Technologies Reporter is a quarterly publication written by the company's Marketing Communications Team to provide up-to-date information about the company and its products.

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